

## Allocation system effective from January 2017

### Points per researcher and full-time lecturer

| Job type                                 | Teaching points per year |
|--|--------------------------|
| Full-time lecturer                       | 1500                     |
| Professor and associate professor*       | 800                      |
| Assistant professor*                     | 700                      |
| PhD student (the entire period)          | 800                      |
| Business PhD student (the entire period) | 400                      |

Department of Business  
Development and  
Technology

Date: 9 December 2016

**Anders Frederiksen**  
Head of Department,  
Professor

\* = *Provided the research production expectations are met.*

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In addition, time has been allocated for administration, meetings, etc.

### Points by type of work

| Teaching                  |      |
|---------------------------|------|
| Lesson (lecture)          | 3.5  |
| Lesson (exercises)        | 2.5  |
| Various study cafés, etc. | 1.25 |

| <b>Supervision and examination (all incl.)</b> |                             |
|--|-----------------------------|
| PhD supervision (per semester)                 | 25                          |
| Master's thesis                                | 25 (+10 for lab activities) |
| Bachelor's project                             | 20 (+5 for lab activities)  |
| HD thesis (Part 2)                             | 18                          |
| HD thesis (Part 1)                             | 10                          |
| BDE LOOP 1 and 2                               | 20                          |
| BDE LOOP 3+                                    | 18                          |
| FI project                                     | 18                          |
| Company Project                                | 10 (+5 for lab activities)  |
| Company-Related Projects (CRP)                 | 18 (+5 for company visits)  |
| TS   | 15                          |
| Internship supervision                         | 5                           |

| <b>Examination</b>                                |                              |
|---|------------------------------|
| Written examination                               | 1/3 per 3-hour examination   |
| Written examination                               | 1/2 per 4-hour examination   |
| Oral examination                                  | 1 per hour + 20%             |
| Preparation of written examination assignment     | 10 (max 1 point per student) |
| Preparation of oral examination                   | 5 (max 1 point per student)  |
| Reading of synopsis (1-3 pages)                   | 1/2                          |
| Reading of examination paper/report (< 10 pages)  | 1                            |
| Reading of examination paper/report (10-20 pages) | 2                            |
| Reading of examination paper/report (> 20 pages)  | 3                            |

Other activities of longer duration must be agreed with the Deputy Head of Department *in advance*, e.g.:

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- Instructor responsibility
- Course responsible for courses with DVIP lecturer
- Introduction activities
- Bridge-building activities
- Marketing initiatives
- More time-consuming case-preparation tasks
- Company contracts
- Councils, boards and committees
- Etc.

Best regards

A handwritten signature in black ink, appearing to read 'Anders Frederiksen', written over a horizontal line.

Anders Frederiksen  
Head of Department